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Nominating
In reviewing my report as president from last year, I can understand why some people have wondered what has happened to the New Century Edition (NCE) because of the lapse of time since the last volume’s publication. We reported on the completion of the translation of *True Christianity* volume 2 and the goal to complete the translation of all but five volumes of *Secrets of Heaven* by 10/10/2010. NO! We have NOT abandoned the NCE project. In fact, the translation goal was met, and the Portable edition (the translation without the notes, index, and other special features) of *True Christianity* volume 2 will be out this spring. Other works are in the production pipeline and have been given a substantial boost by a significant contribution and pledge to the NCE project, all of which will be covered in the report of the NCE Committee that follows. Rest assured that the Foundation administration and board is 100 percent committed to the completion of the NCE, and so is the NCE Committee, as can be seen by its upbeat report.

The Program Committee has developed an efficient process for acquiring and reviewing new manuscripts for production, publishing, and marketing by our staff. Among the several works covered by the committee’s report for the past year are the best seller *Why Does God Let It Happen?* by Bruce Henderson and the Spanish translation of *Afterlife* (an abridged version of *Heaven and Hell* edited by Don Rose), which will test the market of the significant US and worldwide Spanish-speaking population.

The third of our three operating committees, Finance and Strategic Planning, whose report also appears below, worked diligently not only to produce a budget in a timely fashion but also to reduce expenses in these still-uncertain economic times. While our endowment continues its slow recovery, it was given a healthy boost this past spring in the form of a trust valued at over three-quarters of a million dollars, in which the Swedenborg Foundation was named as the remainder beneficiary on the death of the surviving settlor. The trust was created in 1990 in the state of Washington by Marc and Maureen Scaglia. He died in 1999 and she died in May of 2010 in New York, survived only by Marc’s daughter, Ann Bavar. Except for the fact that our records show that they were made life members of the Foundation in the 1960s, we have been unable to discover any connection to the Swedenborg Foundation or Swedenborgian churches.

In the strategic planning area, we began to review the long-term strategic plan adopted in 2001. Because the Nominating Committee report in the spring of 2008 made recommendations concerning the section dealing with board continuity and turnover, this was the first section tackled. After extensive discussion off and on over a two-and-a-half-year period, the board rejected imposing an age limitation on board membership. A bylaw amendment was adopted creating a three-term limit, with a provision that after one year off the party would be eligible for election to the board for another term or terms.

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Progress is continuing in the reorganization of the office under the leadership of Executive Editor Joanna Hill. A long-overdue change in the accounting and financial reporting system is being completed, including a switch to new accounting software. We have brought in a consultant to help our new business manager, and we should have all the kinks worked out this year.

To save money on book storage and improve our inventory and sales tracking, we moved to the University of Chicago Press for fulfillment of book orders and distribution of our books to retail outlets. One fallout from these changes was the retirement of Estelle Porter, our longest-tenured employee, who began to work for the Foundation right after it moved from New York to West Chester in 1993. She has been “the voice of the Foundation” to anyone who called to order a book or ask a question. We’ll miss her presence and wish her well.

On another sad note, we learned of the death of Alice Skinner in September. She had retired from the board in May and had been honored by the membership and the board at the annual meeting for her thirty-two years on the board, ten of which she served as president.

At the 2010 annual meeting we reelected two board members, Lewis Shaw and Peter Toot, and elected two new members, Larry Conant and Stephen Larsen, all for four-year terms.

In an effort to reduce administration expenses as well as eliminating the uncertainty of the winter weather (which in the past has made it difficult or impossible for some board members to get to West Chester), the board experimented in 2009, and again in 2010, with holding the traditional January board meeting via telephone conference call. While the first meeting had some glitches, it was successful in that we did adopt our budget for 2010, and that has always been the primary purpose of the January meeting. We also developed a plan to improve our preparation for the telephone conference by getting detailed information about the circulated budget draft into the hands of each board member in advance so that they could ask questions, and we even scheduled a special discussion call for anyone who had budget questions in advance of the board conference call. It is not possible to have a lengthy discussion or debate with over a dozen people on a telephone conference. Our efficiency in completing the budget drafts and getting the information out to the board made it possible to hold our conference call board meeting between Christmas and New Year’s Day in 2010, so for the first time in memory we started the new year with its budget already adopted.

In conclusion, my thanks to all the board members who served the Foundation in 2010, and the associate directors who participated in the work of the three committees. Each one of you contributed to the successful year just concluded, and I look forward to your continuing contribution.
One of the Board’s three operating committees, the Program Committee is responsible for guiding the Foundation’s publishing and outreach program.

**Acquisitions.** In the past year, the committee has focused on improving the Foundation’s process for seeking, acquiring, and developing materials we may publish for our three basic audiences: (1) New Church, (2) Trade, and (3) Academic. We created two subcommittees, one that addresses potential trade books and the other potential academic books. Each subcommittee reviews project concepts or manuscripts, and then its recommendations are given to the full committee for discussion and final decision.

**Committee-Work Process.** Because the committee meets in person only twice a year and responsibilities for the Swedenborg Foundation Press are continuous, we have established a “virtual office” using the website Huddle to keep members and staff informed. In this online space, which can only be accessed by staff and board members, publishing projects are posted and commented on daily; manuscripts can be uploaded or downloaded easily. We schedule monthly teleconferences for making publishing decisions. We have emphasized our desire for consulting with outside reviewers to help build wise manuscript choices.

**Imprint.** In May 2010, we deliberated on the Foundation’s imprint structure and the rationale that a decade ago resulted in its two separate imprints: Swedenborg Foundation for Audiences 1 and 3 (New Church readers and scholars) and Chrysalis Books for Audience 2 (readers from the general public). The committee agreed that acceptance and interest in Swedenborg has increased to the extent that we now need only one imprint, Swedenborg Foundation Press. That imprint will cover all of our publications, including our Swedenborg Studies series, which includes books geared specifically toward Audience 3 (scholars).

The committee is working toward meeting the standards for acceptance with the Association of American University Presses.

**Publications.** During the past year we have discussed sixteen proposed publications, of which two will be published in Spring 2011 and five are currently in development. We had seven new publications in 2010, all of which were discussed and approved in 2009. Five of these were a continuation of our traditional publishing interests: *Swedenborg, Mesmer, and the Mind/Body Connection* by John S. Haller Jr.; *Why Does God Let It Happen?* by Bruce Henderson; *Swedenborg’s Garden of Theology* by Jonathan S. Rose; *Bridges*, the seventeenth installment of the Chrysalis Reader; and a re-release of George Nicholson’s *Dictionary of Correspondences*. Two other publications represented unusual additions to our lineup. One was our first Spanish-language volume in recent memory, *Un recorrido por los cielos y sus maravillas*, a translation of the Foundation’s bestseller *Afterlife*. *Afterlife* is an abridged and rearranged edition of *Heaven and Hell* that was edited by the late Donald L. Rose; the Spanish edition was translated by Sylvia Montgomery Shaw. The second of our “special releases” was an audio version of Helen Keller’s *My Religion*, now available on CD for the first time.

Our publication schedule will continue to ramp up for 2011, with five new books published in the spring and five more in the fall.
The two keywords of New Century Edition (NCE) progress in 2010 were logistics and acceleration. Logistics, of course, is the science of supplying of material to meet a particular need. One could say that the NCE team spent last year shipping translations, annotations, indexes, and other material to the NCE editorial railhead in preparation for publication.

The biggest delivery came as we met our “All but Five by 10/10/10” translation goal. By October 10, 2010, we had completed all the translations in the series except for those of the last five volumes of Secrets of Heaven. (They will be completed over the next few years.) We now have in hand the final or draft translations of twenty-two out of the twenty-seven volumes in the series, representing some 2.8 million words’ worth of translation.

During the year we also stocked our annotation storehouse by adding notes for five volumes of Secrets of Heaven, as well as for Last Judgment, White Horse, Other Planets, Revelation Unveiled volumes 1 and 2, Soul-Body Interaction, True Christianity volume 2, and Worship and Love of God. Our Latin consultants, copy editors, and cross-reference checkers shipped in their work on fourteen separate volumes. In addition, many volumes were electronically formatted to bring them into our editorial stream, and translators incorporated feedback from what we call our “literary read” into several works. By the end of the year, typesetting was underway on True Christianity volume 2, and we found ourselves well positioned to achieve our goal for 2011: to publish the Portable and deluxe versions of True Christianity volume 2 and of Secrets of Heaven volume 2.

The New Century Edition team was not the only provider of logistical support for the series. Despite the lingering recession, NCE donors redoubled their generosity. The project received three major institutional grants during the year: one from a family foundation for $100,000, as part of its recent leading-edge pledge of $500,000; the second, from another family foundation for $200,000 per year for three years, for a total of $600,000—the largest single pledge in the history of the NCE to date; and the third from a venerable Swedenborgian trust, in the amount of $20,000. Not only did we have many new individual donors in 2010, but many who had given before increased their giving. With respect to the $2.5 million completion campaign (launched November 1, 2008), as of the end of 2010 we had received more than $700,000 in donations and more than another $700,000 in pledges, leaving about $1.1 million still to raise.

This “generosity report” brings us to the top news about acceleration: Part of these donations were specifically targeted at getting the New Century Edition into print more quickly. By the end of the year we had taken great strides forward that would not have been possible without that dedicated gift, including hiring a specialist annotator who is now ranging ahead of the rest of the editorial team.

Acceleration was also affected by a key strategic decision in 2010. Because of the great interest expressed by readers in having the translations as soon as possible, and because of a specific donation we received for this purpose in 2009, we will focus on publishing the Portable volumes first. These are the translation-only versions without the introductions, notes,
and indexes found in the deluxe editions. That publication policy becomes fully effective in 2012, after the publication of the deluxe volumes of *True Christianity* and *Secrets of Heaven*, with their annotations and indexes. Thereafter you should see a steady stream of new translations in print in the Portable format.

The Portables, wearing their striking new covers, were a big seller in 2010, and this was a bright spot in what was in general a lackluster year for the publishing industry. The recession shrank industry sales by some 5 percent overall last year, and the NCE suffered more than its share of that contraction. The year 2011 promises better, with several new books that will not only lift sales figures in their own right but spark interest in existing volumes.

In closing I should add that the entire NCE editorial committee tenders its gratitude to the members of the Swedenborg Foundation and its many donors for the opportunity to undertake and complete this tremendous endeavor. We would even go beyond thanking those who have generously contributed; we are grateful to all those who share our excitement about it.
The Treasurer and the Finance and Strategic Planning Committee maintain general oversight of the business administration of the Foundation, including investments, fundraising, budgets, audits, real estate, strategic planning, personnel policies, and administrative affairs. Members of the committee are Peter Toot (Chair), James Horigan (Treasurer), and directors Richard Hatheway, Marlyn Smith, Pam Weldon, Larry Conant, and board associate Tracy McCardell.

After accepting his appointment in the summer of 2010, Treasurer James Horigan began working with the finance committee to come up with a budget cycle that would allow us to have an approved budget in place prior to the beginning of the next fiscal year (January 1, 2011). Not only did we achieve this goal, but the board approved a balanced budget in December 2010 based on a reduction in operating expenses of 16 percent.

A major responsibility of the Finance and Strategic Planning Committee is managing the Foundation’s endowment portfolio, which provides funding for our operations and activities. The financial markets showed continued recovery during 2010, allowing the portfolio to gain in value. In particular, growth in the equity (largest) portion of the portfolio outweighed value loss in the fixed income and real estate classes. Overall, the investment fund increased by $1.3 million to an end-of-year value of about $15 million, after a 10.7 percent distribution. This distribution was a combination of the normal endowment drawdown supplementing operating income for meeting budget expenses, and injection of funds for acceleration of the NCE project. Our budget for 2011 calls for us to reduce the annual drawdown to 5.2 percent, with a goal of getting back to a maximum annual drawdown of 4.5 percent over the next few years.

The Foundation remains invested in a mix of cash, equities, bonds, international investment funds, and commercial real estate trusts. For the year, our equity and fixed income mutual funds were invested and managed by J. P. Morgan Trust, and real estate trusts were managed by The Curry-Poole Group. Assets in a Vanguard index fund which had once been used as collateral for the building were liquidated and reinvested with J. P. Morgan. A recent bequest of a trust fund remains invested in equities and fixed income managed by Wells Fargo.

Peirce Park Group completed the revision of our investment policy with updated language and clearer objectives and guidance on each investment class. The committee continues to work on separating the document into a set of relatively unchanging, basic policies and a supporting set of investment guidelines that are expected to change to cope with new vehicles and an evolving financial marketplace. Peirce Park Group also conducted an independent review of our investment managers. There were no significant adverse findings, and the review provided a useful perspective for the committee on our managers’ performance. No changes in investment strategy are being made.

We also focused on fundraising and contributions, allowing us to continue the work of the Foundation while protecting our assets during these tough economic times. We continued to be blessed on the giving side of the balance sheet. Total public support for the Swedenborg Foundation and the New Century Edition project came in at approximately $1.2 million for 2010, with future pledges of an additional $400,000.
The New Century Edition project will continue to be a major effort for the next several years. It is funded and budgeted separately from the Foundation’s other activities. The fundraising program continues in support of the multiyear project that is required for this important work. The wholehearted support, spiritual and financial, of those who value Swedenborg’s writings continues to be essential in bringing these new translations to life.

The Foundation bookkeeping system upgrade has been completed and is in full use as of the end of 2010. As we moved to our new distributor, we made significant changes to our accounting system, which has been brought into line with current practices for small publishers. It is a huge improvement over the system it replaces. There is still a learning process as we develop the reports now possible with the new system. Special thanks go to Valerie McLaughlin, the Foundation’s newly hired business manager, who has been instrumental in making the changeover and chasing down endless details.

With regard to our physical facilities, the building continues to be worked on as problems reveal themselves. This past year’s projects included, most recently, work on drainage issues around the building. Outside plantings have been redone including replacement of overgrown bushes. Interior improvements continued with remodeled upstairs bathrooms, and painting and carpeting on the third floor. Preliminary planning has begun on design of a protected space for permanently housing the Forbes Collection. While there will always be work to do keeping the facilities attractive and in good condition, no major facilities upgrades are planned for 2011. The committee is grateful for the on-site management of the facility provided by our very capable staff.

About the Auditor’s Report

The financial position of the Swedenborg Foundation for the year 2010 has been audited in an independent auditor’s report by Alan M. Thierman, certified public accountant. The report includes:

- Statement of financial position
- Statement of activities and changes in net assets
- Statement of cash flows
- Statement of functional expenses
- Notes to financial statements

A copy of this report is available upon request. To request a copy, you may:
- Call 610.430.3222, ext. 19
- Fax a request to 610.430.7982
- Send an e-mail to info@swedenborg.com
- Write to:
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  320 N. Church Street
  West Chester, PA 19380

All life, honorary, and annual members for the year 2010 are entitled to receive a free copy of this report upon request.
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In Memoriam 2010

It is with a deep sense of loss that
the Swedenborg Foundation notes the
passing into the spiritual world of
the following life members:

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